



2018 ANNUAL REPORT

9 COUNTRIES, 197,097 PEOPLE

**Great need,
targeted aid**

Thanks and goodbye!



I visited the SWISSAID projects in the highlands of Ecuador for a week (at my own expense). SWISSAID will be leaving the country in 2021 after over 40 years. And I will be stepping down in the middle of the year and handing over the reins of SWISSAID to someone else. What I

saw in Ecuador: the water supply systems in the Andes still work perfectly more than 20 years after they went into operation. Pipes, reservoirs and intermediate basins were built back then voluntarily by local people, while SWISSAID paid for the materials and the engineers. Nowadays, the locals have organised the water supply in the villages very well, and the water price is low. The finances are sufficient for maintenance and renovations. The children go to school in the morning instead of having to carry water. Democracy is exercised on a small-scale in the water supply: the boards of the water committees are elected democratically, and the finances are in the hands of the community.

Thanks for every donation

What I learned in Ecuador: there is something you can do about poverty and misery! SWISSAID's modest funds have exerted some leverage. Helping people to help themselves. The impetus for this came from the financial support from Switzerland. Thank you sincerely for your support. But hardship still prevails in our partner countries. Water is becoming even scarcer as the climate warms up. I learnt a great deal about that over the course of 11 years at SWISSAID. The most valuable lesson was that we can safeguard our future by working together and taking responsibility.

Thank you from the bottom of my heart!

Rudolf Rechsteiner, economist
SWISSAID President

Great need, targeted aid

REVIEW - OUTLOOK

3 Impact on human rights

IMPACT AT A GLANCE

4 What is behind the figures

EQUALITY

6 #MeToo debate: Impetus for change

AGROECOLOGY

7 Where farmers engage in research

DEVELOPMENT POLICY

8 What engaged us in Switzerland

ANNUAL ACCOUNTS

9 Balance sheet and explanatory notes

ANNUAL ACCOUNTS

10 Operating accounts

ANNUAL ACCOUNTS

11 Analysis of the change in capital

ANNUAL ACCOUNTS

12 Cash-flow analysis

ANNUAL ACCOUNTS

14 Appendix

THANKS

20 A big thank you to all donors

Cover picture: The farmer harvests lettuce despite difficult climatic conditions. She acquired her knowledge of agroecological cultivation methods on SWISSAID courses. Picture: SWISSAID archive.

Publisher: SWISSAID, Swiss Foundation for Development Cooperation **Bern office:** Lorystrasse 6a, 3000 Bern 5, telephone switchboard +41 (0)31 350 53 53, editorial office: tel. +41 (0)31 350 53 73, fax +41 (0)31 351 27 83, Email: info@swissaid.ch **Lausanne office:** Rue de Genève 52, 1004 Lausanne, tel. +41 (0)21 620 69 70, fax +41 (0)21 620 69 79, Email: info@swissaid.ch **Editorial office:** Pia Wildberger **Picture editor:** Eliane Beerhalter **Design and layout:** Crafft Kommunikation, Zurich **Printed by:** Stämpfli AG, Bern. Printed on FSC paper.

Once a year, five francs is deducted from donations as a contribution towards subscriptions so that the Post Office gives us the benefit of the favourable newspaper tariff.

Donations account: PC 30-303-5, IBAN: CH20 0900 0000 3000 0303 5, BIC/SWIFT: POFICHBEXXX
SWISSAID bears the ZEWO seal of quality for charitable institutions. It stands for the altruistic and earmarked use of donations.

printed in
switzerland



SWISSAID

Effective year at SWISSAID on human rights



Markus Allemann
Managing Director

I was on my way back from Nicaragua when I took another look at the Declaration of Human Rights. Beside the ground-breaking manifesto lay the figures about our income, which left us with a deficit for 2018. I found it difficult to reconcile the two documents.

On the one hand, there was the need that we were trying to tackle; and on the other hand, the contributions we received to help us do that were falling. Article 3 of the declaration leads: “Everyone has the right to life, liberty and the security of person.” People there live in extreme poverty and have to get by on a dollar a day. Article 7: “All are equal before the law and are entitled without any discrimination to equal protection of the law.” Indigenous people there are losing their land and can only assert their

rights with the backing of SWISSAID. Article 16: “The family is the natural and fundamental group unit of society and is entitled to protection by society and the State.” There are many SWISSAID projects there which are enabling families to have access to food all year round and to make a living.

Change in mindset

During my first year at SWISSAID, I personally got to know about the work we do in Ecuador, Colombia, India and Chad and am amazed by the dedication and professionalism displayed by our people on the ground. Agroecology provides hungry people with specific tools to meet their basic needs themselves. And that is just the beginning.

Compost doesn’t just mature on the ground. A transformation is also

taking place at society level. Thanks to our cooperation, groups of women, men and young people are taking their destiny into their own hands and bringing about change. I encountered groups of women in Chad who are making a public stand against FGM, which is a courageous thing to do. In India, teaching materials which have been developed by partners are being used in classrooms nationwide, rolled out millions of times over. Agroecological cultivation techniques are creating good prospects in Colombia, underpinning the peace in a country which has been blighted by civil war.

Yet despite that, SWISSAID is facing financial challenges. We are reorganising ourselves internally, because it is not only a matter of saving costs and reviewing processes, but also of accessing new sources of finance. This process will define SWISSAID beyond 2019.

We will unfortunately have to go down this road without our president Ruedi Rechsteiner. Nothing has been beyond him for the past eleven years. His heart beats for SWISSAID. He has been a vital support for us with his breadth of experience in politics, society and business. We are very grateful for that. The Board of Trustees will appoint his successor in June.

We also owe a debt of gratitude to you, our donors. Without your support, we would not be able to carry out our urgent work. A huge thank you for your support in the past and in the future!

Photo: Nicaragua Office, SWISSAID

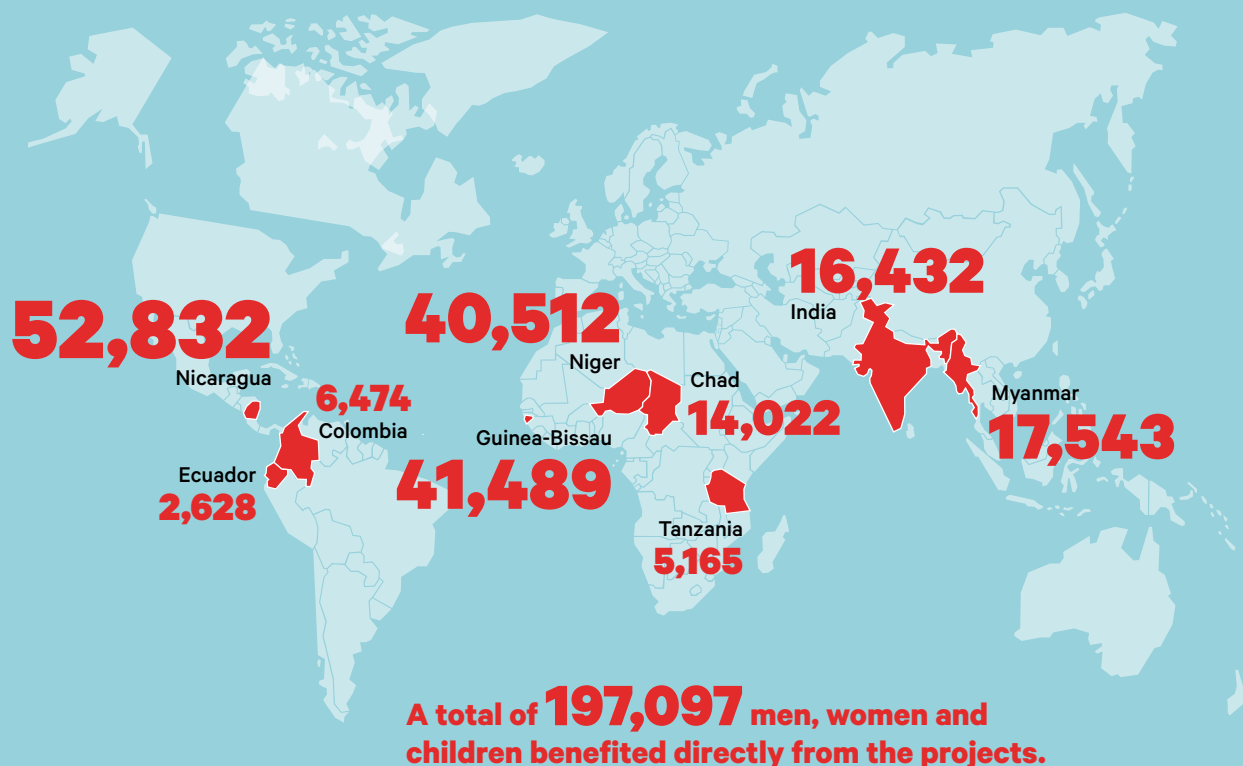


Markus Allemann
(far left) visiting
seed growers in
Nicaragua.

Impact at a glance

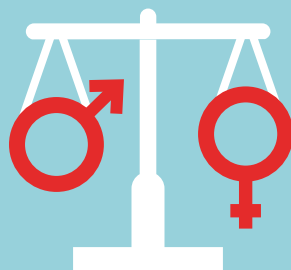
Behind every figure there are countless stories, tears of joy and hard work – crucially influenced by the self-help projects that have been implemented thanks to the support of the donors.

A thousand thanks!



10,142
men and women

attended workshops in all countries on gender equality, around 1,500 more than in the previous year.

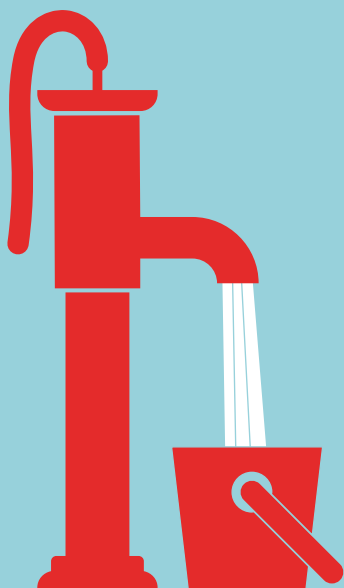


8,005
women

learned literacy and numeracy skills in Niger, Chad and Guinea-Bissau, 2,300 more than the previous year. These skills not only boost confidence, they also protect women from being taken advantage of at the market. If you can count the change, you win.

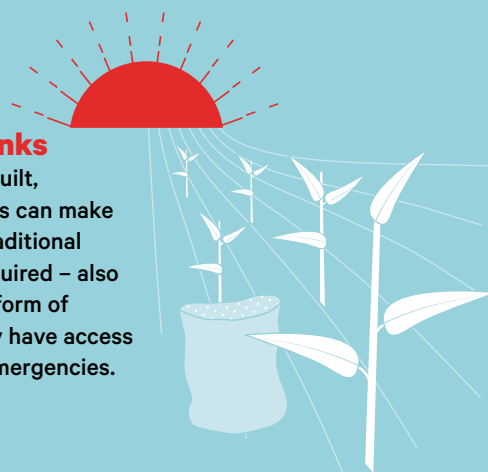
46,630 men, women and children

now have access to clean drinking water or can irrigate their fields and reap harvests that are enough to help them get by and no longer endure starvation. Thanks to clean water, infant mortality rates are falling significantly. As a result of major projects having been phased out, we reached around 4,400 people fewer in the area of water last year.



778 grain and seed banks

a type of storage facility, have been built, maintained and managed. The families can make “deposits” in the form of grain and traditional seeds and withdraw them later as required – also on “credit”, which is paid back in the form of seeds or grain. This ensures that they have access to a supply of high quality seeds in emergencies.



3,954 women's groups

were supported, for example, with microloans, further training courses in bookkeeping and running organisations or in combating domestic violence.

27 livestock banks

in Niger, Myanmar (Burma) and Guinea-Bissau ensured that many families benefited from the animals that were given in. The families who benefit from this are obliged to hand over some of their newly born livestock to other families in the village.



24,032 women

cultivated huge gardens during the dry season, providing their families with healthy vegetables.

Project sponsorships

The past year has been greatly characterised by the theme of quality, which has led to growth in women's project sponsorships.



792 sponsors for women's projects



492 sponsors for organic projects



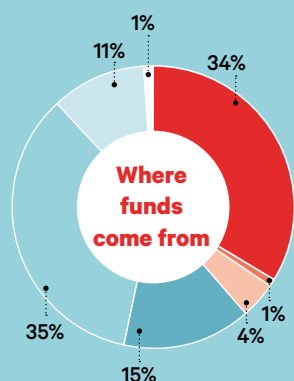
325 sponsors for access to water



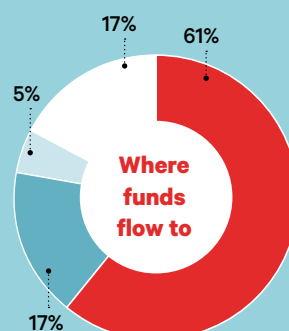
31,450 men and women

furthered their training in sustainable agroecological growing techniques, generally outdoors on the trial fields, in composting or in selecting indigenous seeds.

Finance and use of resources



- Free donations
- Bequests
- Sale of trinkets
- Earmarked project amounts
- SDC programme contribution
- Project mandates
- Other operating revenue



- Foreign programme
- Information work and development policy
- Administrative expenditure
- Fundraising and general expenditure on publicity



Decorative items from Chad.

#MeToo: Impetus for change

In November 2018, SWISSAID adopted an effective policy for dealing with sexual exploitation, abuse and harassment – “no paper tiger”, as Daniele Polini, who is responsible, underlines.

Daniele, what prompted you to develop the policy?

The #MeToo debate and the discussions triggered by the “Oxfam” controversy triggered the development of the policy. The disparity in power between donors and beneficiaries as well as the patriarchal social structures in some countries of deployment can lead to incidents of this kind.

Are sexual harassment, exploitation and abuse an issue at SWISSAID?

Several years ago, there was a case of sexual harassment among local employees at SWISSAID. This case was in-

vestigated promptly and exhaustively at the time. The accused worker was immediately released from his duties and later dismissed without notice. The victim received support, and discretion was maintained. SWISSAID dealt with the matter professionally at the time. Now we have cast the implicit policy of the aid organisation into a written and binding form in a participatory process.

Who is the policy aimed at?

It is an integral part of all employment contracts and is thus aimed at all staff at home and abroad, all partner organisations on the ground and all contrac-

tors. The beneficiaries are also included. Donors are increasingly calling for suitable policies and structures.

Isn't it wishful thinking to imagine that beneficiaries who have been abused would report these cases?

Appropriate structures must certainly be put in place. For example, we could imagine having “boxes” in the villages where the messages could be left anonymously. More specifically, SWISSAID is holding workshops in all countries to explain our position and to outline measures. Victims can generally go to their specially trained contact person on site or report the case directly to the managing director or the head of Human Resources in Switzerland. Every message sent to confidential@swissaid.ch is investigated quickly, discretely and thoroughly – to protect both the victim and the accused.

What practical steps can be taken to ensure that this does not happen?

What is crucial is a climate in which equality is a matter of course. It is true that sexual harassment is less common in societies where everyone has an equal say in decision-making. For this reason, SWISSAID's projects, which always place emphasis on equality, also contribute towards creating a world where there is no place for sexual harassment, abuse and exploitation.

Pia Wildberger



Daniele Polini,
Equality Officer

Agroecology: Where farmers engage in research

There is so much more to agroecology than just new farming methods. There is a focus on shared local knowledge. SWISSAID also taps into this resource.

In April 2018, the UN Food and Agriculture Organization (FAO) adopted “The 10 Elements of Agroecology”, a guideline for decision-makers and practitioners in agroecology. One of these ten elements consists of co-creation and the sharing of knowledge.

Agroecology depends on context-specific knowledge. There are no hard and fast recipes, but rather principles and practices tailored to fit the environmental, social or economic climate. Co-creation and the sharing of knowledge among farmers therefore plays a pivotal role.

SWISSAID has supported the farmers’ movement “Campesino a Campesino” in national programmes in Latin America for many years. This successful partner organisation not only appreciates and uses traditional knowledge, it also creates innovations through experimental field trials.

Greater yields thanks to agroecology

If farming families see new procedures “in use” on comparable farms, they are more willing and able to take them on board and apply them themselves.

The ten agroecology experts from SWISSAID agreed on this at last year’s exchange meeting. Farmers learn from other farmers. This is demonstrated in many SWISSAID national programmes when farmers consult each other after the courses and over longer distances, for example on WhatsApp.

Innovation through participatory processes not only builds trust, it also produces results. Yields in India increased by between 27 and 138%, depending on the cultivation system. An average increase in income of 27% was achieved with the SRI rice growing system in combination with pulses. Success depended on the type of local seeds chosen, the combination of different crops or the measures applied to conserve soil or water.

Complementary academic research

We have worked with research institutes to validate and improve the impact of agroecological practices. In Niger, for example, the University of Tillabéry has been analysing the biochemical characteristics of soils. In this way, organic fertilising techniques have been improved. Knowledge of farming is often not recognised by political decision-makers. For this reason, we are also seeking collaboration with formal research, such as with the ETH in Tanzania, to complement research by farmers.

Needless to say, the approach of research by farmers has its drawbacks: farmers are not used to recording and documenting their experiments tidily. However, this is an important requirement for precise analysis. That said, the prevailing considerations are positive. A lot of support, guidance and motivation is needed for participatory farming research to succeed.

Sarah Mader



Working together, the farmers are strong – and can learn from each other.

New impetus in development policy

A new team took over the Development Policy Department in 2018 and is championing the right to food and a sustainable economy. This commitment requires staying power, but we are making progress bit by bit.

Under pressure from civil society, the Swiss government signed the UN Declaration on the Rights of Peasants and Other People Working in Rural Areas last year, and the decision was taken to declare the origin of imported gold. The commodity trading sector agreed to follow the guidelines drawn

up by three Swiss NGOs, including SWISSAID.

Having said that, the most important political decisions still lie ahead; be it the corporate responsibility initiative, the framework for free trade agreements or Switzerland's positioning on genetically modified seeds. We will do everything we can to influence these issues in line with development cooperation objectives and keep you abreast of the latest developments.

Céline Kohlprath, Head of Development Policy

ANNOUNCEMENTS

SWISSAID in Zurich: A handful of committed and motivated Zurich residents had had enough of standing by and watching. They wanted to do something themselves to fight poverty, hunger and oppression – and founded SWISSAID Zurich. The association stirred up the political scene last year with inspiring events and heated discussions. New members are welcome: zuerich@swissaid.ch

Fair Food Initiative: SWISSAID supported the Fair Food Initiative with an excellently staffed and informative event, which would have brought significant improvements for producers in developing countries – albeit in vain unfortunately. Nevertheless, we were very pleased with the unexpectedly large public interest.

Taking a stand on violence against women with “Taminique”: Model Tamy Glauser and ex-Miss Switzerland Dominique Rinderknecht campaigned against violence against women in India with video clips, lending their support to SWISSAID's projects in that area. The public was persuaded by both of them, and thus by SWISSAID.

Photo: Eliane Beerhalter, SWISSAID



No chance? No way!
The kids show the pros how it's done.

Trinket anniversary: The craziest game of the year

When 3 professional footballers take on 70 children, everyone's a winner – especially the kids: they kept putting the ball into the corner, getting the better of Marco Schönbächler from FC Zurich, Milan Vilotic from FC St Gallen and Liridon Mulaj from Neuchâtel Xamax FCS. SWISSAID had organised the

friendly match for the children at Zurich's Letzigrund as a way of saying thank you to them, representing the generations of children who had sold trinkets on the streets over the last 70 years, thus helping thousands of people in developing countries. Kids, you're the greatest! Many thanks!

COMMENTS ON THE ANNUAL ACCOUNTS



Monika Uhlmann
Head of Finance + Logistics

2018 wasn't an easy year for SWISSAID: increasing requirements by donors for project design and reporting coincided with heightened competition on the donations market. And there was political pressure on the Federal Government's development aid budget, to boot. These tough conditions are reflected in the annual result: fundraising revenue remained well below expectations. Selective cost-cutting measures were implemented, resulting in only a slight deficit. With the introduction of new project management mechanisms, the greater focus on our core themes and the consistent alignment of our fundraising activities, we firmly believe that we are well positioned for the future.

Backed by a highly motivated international team, SWISSAID was able to support self-help projects worth 10.7 million Swiss francs. Measured in terms of operating expenditure, 61% of funds went into the southern hemisphere. We used 17% of the funds for information and awareness-raising work on development policy in Switzerland.

There is still much to be done to enable peasant farming families in the poorest regions to take control of their own lives, eat a balanced diet throughout the year and prepare for the effects of climate change. We want to play our part and bring about lasting changes. For this, we are dependent on you, our many donors – long-standing and newly recruited alike – as well as our institutional sponsors. You make it possible for SWISSAID to implement its programme with your generous donations and contributions. Thanks!

These 2018 annual financial statements have been prepared in accordance with SWISS GAAP FER and ZEWO principles. The auditors Balmer-Etienne AG have audited the accounts comprehensively in accordance with the statutory guidelines and found them to be correct. The audit report and annual financial statements are available to download from swissaid.ch.

Balance sheet

ASSETS (in CHF)	Appendix	2018	2017
Cash and cash equivalents	5.1	7,138,141	5,811,356
Short-term assets with a stock market price	5.2	15,640,503	21,129,419
Other short-term receivables	5.3	1,560,917	1,780,349
Inventories		228,472	227,536
Deferred assets		228,602	208,675
Operating assets		24,796,635	29,157,335
Financial assets	5.4	276,365	276,199
Tangible assets	5.5	1,162,756	1,166,045
Intangible assets	5.6	109,367	0
Fixed assets		1,548,487	1,442,244
TOTAL ASSETS		26,345,122	30,599,579
LIABILITIES (in CHF)			
Liabilities from deliverables and services	5.7	312,265	282,063
Project-related commitments to programmes in the southern hemisphere	5.8	9,912,896	14,450,388
Accrued expenses and deferred income		573,611	29,930
Short-term provisions	5.9	440,605	563,953
Short-term borrowed capital		11,239,377	15,326,334
Fund for donations ring-fenced for the southern hemisphere programme		1,002,136	1,177,467
Fund for the future		100	3,000
Fund for sponsoring an organic farming project		2,000	733
Fund for sponsoring a water project		136	500
Fund for sponsoring a women's project		628	12,300
SDC fund	11	0	0
Earmarked funds		1,005,000	1,194,000
SWISSAID programme fund		6,417,331	5,376,381
SWISSAID infrastructure fund		658,598	658,598
Fluctuation reserve for securities and foreign currencies	5.10	1,977,492	3,012,334
Free capital		5,018,109	5,018,109
Free capital – SWISSAID Geneva	2	29,215	13,823
Organisation capital		14,100,745	14,079,245
TOTAL LIABILITIES		26,345,122	30,599,579

Operating accounts

REVENUE (in CHF)	Appendix 4.1	2018	2017
Free donations		6,253,442	6,387,774
Legacies		188,716	271,292
Sale of trinkets		651,220	576,253
Earmarked donations & contributions to projects	7.1	2,411,286	2,997,609
Contributions to projects from FEDEVACO		117,480	70,318
Contributions to projects from FGC		162,268	137,458
Proceeds from collections		9,784,412	10,440,704
SDC programme contribution		6,340,000	6,045,000
Project mandates		1,955,074	552,486
Other operating revenue	7.2	78,801	110,842
TOTAL OPERATING REVENUE		18,158,288	17,149,032
EXPENDITURE (in CHF)			
Projects overseas	5.8	10,071,834	11,315,549
Funds freed from project settlements	5.8	- 1,007,970	- 654,823
Expenditure for programme support		1,670,901	1,832,387
Personnel-related expenditure		1,398,743	1,520,137
Expenditure on materials		272,158	312,250
Expenditure for the overseas programme	7.3	10,734,764	12,493,114
Information and public-awareness programme in Switzerland		1,512,940	1,873,505
Expenditure for programme support		1,529,860	1,295,246
Personnel-related expenditure for the domestic programme		1,388,890	1,137,685
Expenditure on materials for the domestic programme		140,970	157,560
Expenditure for the domestic programme	7.3	3,042,800	3,168,751
Fundraising and general expenditure on publicity	7.3	2,960,371	2,398,569
Administrative expenditure	7.3	939,166	1,315,387
TOTAL OPERATING EXPENDITURE		17,677,102	19,375,821
OPERATING RESULT		481,186	- 2,226,789
Financial earnings (realised)		- 97,338	681,964
Financial earnings (not realised)		- 367,070	789,155
Financial expenditure		- 256,135	238,270
Financial result	7.4	- 720,543	1,232,848
Expenditure on real estate		- 8,602	20,551
Revenue from real estate		75,948	73,602
Non-operating result	7.5	67,346	53,050
Other profits carried over from previous periods	7.6	4,511	4,475
Result carried over from previous periods		4,511	4,475
RESULT PRIOR TO THE CHANGE IN FUND		- 167,500	- 936,416
Use of ring-fenced funds		11,523,768	11,845,987
Allocation of earmarked funds		- 11,334,768	- 12,000,487
Change in free funds	8	- 21,500	1,090,916
INCOME CARRIED OVER IN FAVOUR OF PROCESSED FUNDS		0	0

Analysis of the change in capital in 2018

Appendix 8

in CHF	Opening balance	Income (internal)	Allocation (external)	Internal fund transfers	Application	Closing balance
FUNDS FROM FUND CAPITAL						
Fund for donations ring-fenced for the southern hemisphere programme	1,177,467		4,205,390		- 4,380,721	1,002,136
SWISSAID organic farming sponsorship fund	733		289,460		- 288,193	2,000
SWISSAID water sponsorship fund	500		85,915		- 86,279	136
SWISSAID women's sponsorship fund	12,300		214,446		- 226,118	628
SWISSAID fund for the future	3,000		199,556		- 202,456	100
SDC fund capital	0		6,340,000		- 6,340,000	0
FUND CAPITAL EARMARKED WITH RESTRICTIONS	1,194,000	0	11,334,768	0	- 11,523,768	1,005,000
FUNDS FROM OWN FINANCE						
SWISSAID programme fund	5,376,381		1,040,950			6,417,331
SWISSAID infrastructure fund	658,598					658,598
Fluctuation reserve for securities and foreign currencies	3,012,334				- 1,034,842	1,977,492
Accrued free capital	5,018,109					5,018,109
SWISSAID Geneva Association	13,823		15,392			29,215
Annual result	0		21,500		- 21,500	0
ORGANISATION CAPITAL	14,079,245	0	1,077,842	0	- 1,056,342	14,100,745

Analysis of the change in capital in 2017

in CHF	Initial balance	Income (internal)	Allocation (external)	Internal fund transfers	Application	Closing balance
FUNDS FROM FUND CAPITAL						
Fund for donations ring-fenced for the southern hemisphere programme	867,724		5,060,024		- 4,750,281	1,177,467
SWISSAID organic farming sponsorship fund	300		315,825		- 315,392	733
SWISSAID water sponsorship fund	500		77,730		- 77,730	500
SWISSAID women's sponsorship fund	813		219,667		- 208,180	12,300
SWISSAID fund for the future	170,163		282,242		- 449,405	3,000
SDC fund capital	0		6,045,000		- 6,045,000	0
FUND CAPITAL EARMARKED WITH RESTRICTIONS	1,039,500	0	12,000,487	0	- 11,845,987	1,194,000
FUNDS FROM OWN FINANCE						
SWISSAID programme fund	6,212,488				- 836,107	5,376,381
SWISSAID infrastructure fund	658,598					658,598
Fluctuation reserve for securities and foreign currencies	2,674,475		337,859			3,012,334
Accrued free capital	5,605,000				- 586,891	5,018,109
SWISSAID Geneva Association	19,600				- 5,777	13,823
Annual result	0		- 1,090,916		1,090,916	0
ORGANISATION CAPITAL	15,170,161	0	- 753,057	0	- 337,859	14,079,245

Cash-flow analysis

Appendix 9

Flow of funds from operational activities (in CHF)	2018	2017
Annual result prior to the changes in funds	-167,500	-936,416
Depreciation on tangible assets	158,015	210,849
Change in provisions	-123,348	99,437
Book gains/losses on securities	367,070	-789,155
Subtraction/addition (-) of accounts receivable and finance pledges	219,432	1,922,193
Subtraction/addition (-) of stocks	-936	55,304
Subtraction/addition (-) of deferred assets	-19,927	249,927
Subtraction/addition (-) of rental deposits	-166	-164
Subtraction (-)/addition of creditors	30,202	-86,347
Subtraction (-)/addition of project commitments for southern hemisphere programmes	-4,537,492	-3,694,571
Subtraction (-)/addition of deferred liabilities	543,681	-66,228
Flow of funds from operational activities	-3,530,968	-3,035,171
Flow of funds from investment activities		
Investment (-) / disinvestment of tangible assets	-154,726	-133,939
Investment (-) / disinvestment of real estate	0	0
Investment (-) / disinvestment of intangible assets	-109,367	0
Investment (-) / disinvestment of securities investments	5,121,846	-200,590
Flow of funds from investment activities	4,857,753	-334,529
Flow of funds from finance activities	0	0
ADDITION (+)/SUBTRACTION (-) OF PAYMENTS	1,326,785	-3,369,701
Fund of cash and cash equivalents 1.1.	5,811,356	9,181,056
Fund of cash and cash equivalents 31.12.	7,138,141	5,811,356

SWISSAID at a glance

SWISSAID is an independent foundation, without any religious or political affiliation, with its registered office in Bern, Switzerland. SWISSAID has committed itself since 1948 to championing the causes of the disadvantaged people of the southern hemisphere in rural areas where there are no other organisations on hand to support them. SWISSAID battles for the right of all people to lead their lives free from hunger, want and oppression. We are driven by the firm belief that poverty should not be anyone's fate. Our key areas of work are the fight against hunger, agroecology, gender equality and support for civil society.

In addition to implementing self-help projects in the South, we also lobby policymakers in Switzerland in order to safeguard the interests of the poor people of the southern hemisphere.

Improving lives in the southern hemisphere hinges on social change in the northern hemisphere. We base our activities upon the expertise, experience and needs of our partner organisations in nine project countries in Africa, Asia and Latin America (Guinea-Bissau, Niger, Chad, Tanzania, India, Myanmar, Colombia, Ecuador and Nicaragua).

HOW WE OPERATE

SWISSAID supports initiatives undertaken by disadvantaged people in the Third World and works in tandem with non-governmental organisations. We provide aid and support our partner organisations at institutional level. This enables them to achieve a sense of independence and to take control of their economic, social and political lives. We do not shy away from confronting international corporations;

this is always done with a view towards encouraging the local communities and giving them the ability to help themselves.

SWISSAID works with local experts and rarely seconds Swiss experts to the southern hemisphere. Apart from anchoring projects more effectively in the local context, this also leads to a transfer of know-how and to job creation in the southern hemisphere. This helps to bring down programme-support costs, leaving a greater proportion of the donations available to help the people affected help themselves.

Members of the Board of Trustees are appointed for four years. They can be re-elected. The period of office of the members of the Board of Trustees Committee is four years, and they can be re-elected twice, although longer terms may be agreed in justified cases.

Executive bodies (at the end of 2018)

BOARD OF TRUSTEES

Matthias Aebischer member of the National Council, lecturer at Freiburg University, Bern, since 2012

Sibel Arslan member of the National Council, lic. iur., Basel, since 2017

Claude R. Béglé member of the National Council, Dr oec., since 2016

Didier Berberat federal State Councillor, solicitor, journalist, since 2016

Roman Berger journalist and author, Zurich, since 2005

Urs Brändli president of Bio Suisse, Goldingen, since 2018

Edgar Ricardo von

Buettner senior consultant for strategic, participative and sustainable community development projects, Brazil, since 1983

Mario Carera socio-economist, Bern, since 2002

Prof. Dr Pierre Centlivres former director of the Institute of Ethnology of the University of Neuenburg, Neuenburg, since 1983

Dr phil. Rudolf Dannecker former vice-director of the Swiss Agency for Development and Cooperation (SDC), Hinterkappelen, since 2002

Gaby Fierz ethnologist, Basel Museum of Cultures, Basel, since 2008

Dr Rudolf Fischer Dr phil. I, former head of the SWISSAID Department of Development Cooperation, Wettingen, since 2014

Rémy Gogniat journalist, La Chaux-de-Fonds, since 2009

Maya Graf member of the National Council and organic farmer, Sissach, since 2009

Bernhard Guhl member of the National Council, industrial engineer, Niederrohrdorf, since 2018

Bruno Gurtner economist, Bern, since 2008

Barbara Gysi member of the National Council, lecturer in biology and geography at the University of Zurich, since 2016

Martin Hürzeler fundraiser BR, Zurich, since 2009

Laurent Jimaja Master in Economics, President of the SWISSAID Geneva Association, since 2016

Florianne Koechlin biologist, author, managing director of the Blauen Institute, Münchenstein, since 1996

Maud Krafft legal advisor, Lausanne, since 2005

Werner Küng former head of the SWISSAID Information & Fundraising Department, Wabern, since 2014

Lisa Mazzone member of the National Council, lic. phil. I, since 2016

Urs peter Meyer lawyer, Köniz, since 1996

Fabian Molina member of the National Council, President of the SWISSAID Zurich Association, since 2018

Gian L. Nicolay Dipl. Ing. Agr. ETH, Africa Coordinator at FIBL, Ardez, since 2010

Isabel Perich lic. rer. pol., former head of the SDC/EDA Cooperation Office Belgrade, Wohlen BE, since 2018

Wendy Peter managing director of Bioforum Switzerland, Willisau, since 2010

Chasper Pult cantonal school teacher and cultural mediator, Paspels, since 1992

Ruth Rauch lic. rer. pol., team and organisational development, Bern, since 2004

Prof. Dr Stephan C.

Rist professor for human geography, University of Bern, since 2017

Daniel Roduner expert in development cooperation, Bern, since 2007

Martin Lukas Rohner lic. oec. HSG, chairman of the board of management of Alternative Bank Switzerland, Basel, since 2017

Denis Ruysschaert Dr of Sociology and agricultural engineer, since 2016

Carlo Sommaruga lawyer and member of the National Council, Geneva, since 2010

Karl Vogler member of the National Council, lawyer and notary public, Bürglen, since 2017

Christoph Wehrli journalist, Zurich, since 2015

Felix Wirz managing director of Ecopolitics GmbH, Bern, since 2012

COMMITTEE OF THE BOARD OF TRUSTEES

Dr rer. pol. Rudolf

Rechsteiner President of SWISSAID, economist, Basel, since 2008

Dr Walter Egli Vice-President of SWISSAID, historian and former co-director of studies NADEL, ETH Zurich, Zurich, since 2005

Peter Bischof former ambassador, Bellach, since 2018

Dr Claudia Friedl member of the National Council and environmental scientist, St Gallen, since 2015

Bastienne Joerchel

Anhorn economist, Renens, since 2012

Dr phil. nat. Thomas

Kohler associate director of the Centre for Development and Environment, University of Bern, Bern, since 2010

Emmanuelle Robert lic. phil, communications officer, Lausanne, since 2017

Marianne Roth intercultural communication consultant, PR consultant, Zurich, since 2009

Martin Sommer MSc geography, managing director of devolutions GmbH, Niderschlerli, since 2017

Further details about the personnel can be found on their websites.

MANAGEMENT

Markus Allemann Master of Science in Communications Management, managing director

Jeremias Blaser PhD political science, Department of Development Cooperation

Jon Andrea Florin lic. phil. I, Department of Information + Fundraising

Céline Kohlprath Master of Arts in International Relations, Department of Development Policy + Media

Monika Uhlmann business economist FH, Finance + Logistics Department

Appendix to the annual accounts

0. Number of full-time equivalents	The average number of full-time equivalents over the year stood at 177 (same as the previous year).		
1. General accounting principles	Accounts are rendered on the basis of the SWISS GAAP FER 21 / core-FER accounting recommendations and this procedure is conducted in accordance with the Swiss Code of Obligations, ZEWO regulations (agency governing charitable organisations which collect donations), as well as in accordance with the provisions of the Deed of Foundation and Regulations. The securities result is posted directly applying the gross principle with records of book profits and losses directly via the income statement.		
2. Consolidated group	The accounts of the coordination offices which are responsible for implementing the southern hemisphere programmes as well as SWISSAID Geneva and SWISSAID Zurich Associations are integrated fully into these annual accounts. SWISSAID does not have any subsidiaries or partner institutions over which it has a controlling influence.		
3. Associated organisations	The following organisations and institutions have close associations with SWISSAID: Alliance Sud (working group comprising SWISSAID, Fastenopfer, Brot für alle, Helvetas, Caritas, Heks), SWISSAID Geneva Association, Max Havelaar Foundation, SAG (Swiss Working Group on Genetic Engineering), and Stop OGM. Contractually, Alliance Sud received CHF 365,418 of the annual budget. SWISSAID is represented among the other organisations on the board, without the allocation of substantial contributions. Unpaid services provided by third parties to SWISSAID only account for an insignificant proportion of the overall result and are, therefore, not listed.		
4. Accounting and valuation principles	Cash and cash equivalents	At nominal value.	
	Securities	Market value on the balance sheet date.	
	Foreign currencies	Exchange rate on the balance sheet date.	
	Loans, accounts receivable and finance pledges	Nominal value.	
	Inventories	At cost less necessary valuation adjustments.	
	Financial assets	Acquisition value less linear business management depreciation.	
	Real estate in Switzerland	Acquisition value less scheduled linear depreciation. The property is not subject to depreciation. Period of use: 75 years.	
	Property abroad	Acquisition value less scheduled linear depreciation.	
	Furnishings, machinery and plant	Acquisition value less scheduled linear depreciation. Period of use: furnishings 10 years, IT equipment 3 years, machinery 3-6 years. Activation limit: CHF 3,000 (IT: CHF 1000).	
	Liabilities	At nominal value.	
	Reserves	The amount is based on management's estimate and reflects expected future expenses at the balance sheet date.	
	Investments under construction	Information technology projects over several years are not depreciated. These newly constructed assets are not depreciated until they are commissioned and allocated to their asset categories.	
4.1 Posting of revenues	Free donations, earmarked donations and contributions to projects	Revenue from fundraising for the general public is recorded when payment is received. If there is an instruction from the donor, it is recorded as an earmarked donation and without an instruction as a free donation.	
	Legacies	Revenue from legacies and inheritances is recorded either at the time the payment is received (for monetary amounts) or at the time the legal disposal value is transferred (for real estate, etc.).	
	Subscriptions	Revenue from finance agreements with donors is recorded at the time the payment is received.	
	Project mandates	Revenue from project mandates is recorded at the time the contract is signed and the associated financing commitment is made.	
	Deliverables / services	Deliveries of goods and services are recorded as revenue at the time they are rendered.	
	Rental revenue	Rental revenue is recorded as income at the time payment is made.	
5. Explanatory notes on the balance sheet	5.1 Cash and cash equivalents (CHF)	31.12.2018	31.12.2017
	Cash/post office finance/domestic banks	6,427,517	5,178,678
	Foreign banks	710,624	632,678
	Total cash and cash equivalents	7,138,141	5,811,356

	Market value in 2018	Market value in 2017
5.2 Short-term assets with a stock market price (CHF)		
Bonds	10,169,430	11,728,519
Equities	5,471,073	9,400,900
Total short-term assets with a stock market price	15,640,503	21,129,419

	31.12.2018	31.12.2017
5.3 Other short-term receivables (CHF)		
Withholding tax credit	50,564	56,053
Credit from deliveries	9,592	19,562
Pledge to the Water Consortium	0	17,628
Pledge to Karité Arachide	0	120,660
Pledge to KSP EC	15,837	31,237
Pledge to Upland Small Grants	309,696	1,177,655
Pledge to UNO UNICRI	31,725	276,243
Pledge to PNUD	322,740	0
Pledge to DPP2	742,200	0
Employee loans abroad	78,563	81,311
Total other short-term receivables	1,560,917	1,780,349

The commitments relate to contractually guaranteed project mandate financing.

	31.12.2018	31.12.2017
5.4 Financial investments (CHF)		
Claro fair trade AG	250,100	250,100
Registered shares in Claro fair trade AG	1	1
Investment fund shares in Fonds internat. de Garantie, Geneva	1	1
Remei AG	1	1
Voting shares in Alternative Bank ABS	1	1
Rental deposits	26,261	26,095
Total financial investments	276,365	276,199

There is a contingent commitment on the share of USD 6,000 for the investment fund shares in Fonds internat. de Garantie, Geneva (FIG). The investment fund shares are used by a former partner organisation (ADIM) in Nicaragua to secure a loan of USD 70,000 with a local bank.

	Plant and equipment	Land and build- ings at home	Property abroad
5.5 Tangible assets (CHF)			
Acquisition values on 01.01.2018	831,395	1,040,000	603,006
Investments in 2018	154,726	0	0
Liquidated depreciations in 2018	0	0	0
Acquisition values on 31.12.2018	986,122	1,040,000	603,006
Accumulated depreciations on 01.01.2018	520,942	338,780	448,634
Scheduled depreciations in 2018	115,261	22,074	20,680
Liquidated depreciations in 2018	0	0	0
Depreciation balance on 31.12.2018	636,204	360,854	469,314
Net balance for material assets on 31.12.2018	349,918	679,146	133,692

The investments involve three vehicles in our countries of deployment and IT for the offices in Switzerland.

	Plant and equipment	Land and build- ings at home	Property abroad
Tangible assets in the previous year (CHF)			
Acquisition values on 01.01.2017	781,214	1,040,000	603,006
Investments in 2017	133,939	0	0
Liquidated depreciations in 2017	- 83,758	0	0
Acquisition values on 31.12.2017	831,395	1,040,000	603,006
Accumulated depreciations on 01.01.2017	436,605	316,706	427,954
Scheduled depreciations in 2017	168,095	22,074	20,680
Liquidated depreciations in 2017	- 83,758	0	0
Depreciation balance on 31.12.2017	520,942	338,780	448,634
Net balance for material assets on 31.12.2017	310,453	701,220	154,372

5.6 Intangible assets (CHF)	2018
Acquisition values on 01.01.2018	0
Investments in 2018 (Information technology software in development)	109,367
Acquisition values on 31.12.2018	109,367
Depreciation balance on 31.12.2018	0
Net balance for intangible assets on 31.12.2018	109,367

5.7 Liabilities from deliverables and services	2018	2017
Towards third parties	302,456	267,773
Towards executive bodies	9,809	14,290
Total liabilities from deliverables and services	312,265	282,063

5.8 Project commitments for southern hemisphere programmes

Cooperation agreements with local partner organisations generally form the basis for the commitments. There is no distinction made between short and long-term commitments. Since SWISSAID's project activities are based on the needs of the partner organisations, the precise timing of the use of funds cannot be defined.

National programme (CHF)	Commitments on 01.01.2018	Project approvals 2018	Issued project funds 2018	Non-used funds from project settlements	Commitments 31.12.2018
India	1,246,447	553,480	975,495	196,363	628,070
Myanmar	3,192,881	1,970,525	2,729,130	219,966	2,214,310
Chad	1,214,368	1,017,285	1,466,199	81,095	684,359
Niger	2,500,599	1,138,741	1,534,381	197,472	1,907,487
Guinea-Bissau	843,738	1,523,584	1,338,948	40,651	987,723
Tanzania	314,422	1,388,968	1,426,300	34,239	242,850
Africa	301,907	0	193,252	0	108,655
Nicaragua	1,629,291	511,627	1,469,169	23,927	647,822
Colombia	1,648,084	756,021	1,373,553	152,615	877,937
Ecuador	1,558,651	1,365,273	1,248,598	61,642	1,613,684
Total commitments	14,450,388	10,225,504	13,755,026	1,007,970	9,912,896
Liquidation of reserves in acc. with 5.9.		- 163,670			
Contribution to the Water Consortium		10,000			
Total projects abroad		10,071,834			

Project-related commitments to programmes in the southern hemisphere in the previous year

National programme (CHF)	Commitments on 01.01.2017	Project approvals 2017	Issued project funds 2017	Non-used funds from project settlements	Commitments 31.12.2017
India	1,429,762	1,099,130	1,231,185	51,261	1,246,447
Myanmar	5,299,055	630,645	2,621,966	114,853	3,192,881
Chad	1,279,047	1,446,870	1,459,454	52,095	1,214,368
Niger	3,062,349	1,366,015	1,779,258	148,507	2,500,599
Guinea-Bissau	1,117,054	1,111,609	1,348,556	36,369	843,738
Tanzania	845,456	760,968	1,246,008	45,994	314,422
Africa	0	571,656	269,749	0	301,907
Nicaragua	1,766,587	1,509,339	1,639,854	6,781	1,629,291
Colombia	1,799,616	1,259,105	1,309,041	101,596	1,648,084
Ecuador	1,546,033	1,464,061	1,354,076	97,367	1,558,651
Total commitments	18,144,959	11,219,398	14,259,146	654,823	14,450,388
Formation of reserves in acc. with 5.8.		+ 96,152			
Total projects abroad		11,315,549			

5.9 Short-term provisions (CHF)	Balance on 01.01.2018	Disposals 2018	Accruals 2018	Balance on 31.12.2018
Provisions for unsettled projects abroad	439,197	163,670	0	275,527
Provisions for personnel-related commitments	124,756	0	40,322	165,078
Total short-term provisions	563,953	163,670	40,322	440,605

The provisions for unsettled foreign projects relate to known budget overruns in ongoing projects for which a supplementary loan is payable at the end of the project.

Provisions for personnel-related commitments relate to overtime and unused holiday entitlements of employees in Bern and Lausanne.

Short-term provisions in the previous year (CHF)	Balance on 01.01.2017	Disposals 2017	Accruals 2017	Balance on 31.12.2017
Reserves for unsettled projects abroad	343,045	0	96,152	439,197
Reserve for personnel-related commitments	121,471	0	3,285	124,756
Total short-term provisions	464,516	0	99,437	563,953

5.10 Fluctuation reserve for securities and foreign currencies

The desired minimum balance is based on the provisions of the internal policy and is increased fully. For the inventory and changes, see the statement of changes in capital.

6. Remuneration to the executive bodies

Remuneration of the president of the Committee of the Board of Trustees: flat-rate remuneration of the president CHF 6,000 p.a.

Flat-rate remuneration of the vice-president: CHF 2,000 p.a.

Remuneration of management: total wage costs for entire management (5 people) CHF 686,089 p.a.

Attendance fees for the Committee of the Board of Trustees: Half-day meetings CHF 200, whole-day meetings CHF 300

Expenses at home/abroad: Expenses are remunerated on the basis of receipts submitted

Total remuneration for Committee of the Board of Trustees: CHF 24,148 (flat-rate pay, attendance fees, expenses less donations) for 2018

of which, president: CHF 8,400 (flat-rate pay, attendance fees, expenses less donations) for 2018

Remuneration to the executive bodies from the previous year

Remuneration of the president of the Committee of the Board of Trustees: flat-rate remuneration of the president CHF 6,000 p.a.

Flat-rate allowance for the Vice-President: CHF 2,000 p.a.

Remuneration of management: total wage costs for entire management (5 people) CHF 704,494 p.a.

Attendance fees for the Committee of the Board of Trustees: Half-day meetings CHF 200, whole-day meetings CHF 300

Expenses at home/abroad: Expenses are remunerated on the basis of receipts submitted

Total remuneration for Committee of the Board of Trustees: CHF 28,985 (flat-rate pay, attendance fees, expenses less donations) for 2017

of which, President: CHF 9,200 (flat-rate pay, attendance fees, expenses less donations) for 2017

7. Explanatory notes on the income statement

7.1 Ring-fenced project contributions

Evidence of how funds are appropriated is provided via project accounting and is the subject of an accounting audit.

Amounts in CHF	2018	2017
Project contributions by local authorities	167,500	441,200
Project contributions by cantonal authorities and lottery funds	269,500	276,000
Contributions to projects from LED	154,333	0
Project contributions by foundations	468,397	755,944
Project contributions from churches, private individuals, SMEs	735,996	860,040
Procurement of own funds in the southern hemisphere	14,899	40,254
Other project contributions	600,661	624,172
Total earmarked project contributions	2,411,286	2,997,609

7.2 Other operating revenue (CHF)	2018	2017
Sales of materials and gift items	76,069	106,811
Fees	2,520	3,850
Sundry revenue	212	180
Total other operating revenue	78,801	110,842

7.3 Operating expenditure

To calculate the administrative, fundraising and general publicity costs, the revised methodology for calculating the administrative costs of the ZEWO Foundation, which came into force on 1 January 2018, was applied.

Amounts in CHF	Expenditure for the overseas programme	Expenditure for the domestic programme	Fundraising and expenditure on publicity	Administrative expenditure	Total operating expenditure
Programme expenditure	9,063,864	1,512,940	2,127,356	45,750	12,749,909
Personnel-related expenditure	1,398,743	1,388,890	683,173	648,868	4,119,674
Expenditure on materials	250,499	134,473	139,014	240,216	764,202
Depreciation on tangible assets	21,659	6,498	10,829	4,332	43,317
Total operating expenditure	10,734,764	3,042,800	2,960,371	939,166	17,677,102

Operating expenditure in 2017

Amounts in CHF	Expenditure for the overseas programme	Expenditure for the domestic programme	Fundraising and expenditure on publicity	Administrative expenditure	Total operating expenditure
Programme expenditure	10,660,727	1,873,505	1,816,315	1,33,799	14,484,346
Personnel-related expenditure	1,520,137	1,137,685	464,254	919,798	4,041,874
Expenditure on materials	281,802	148,426	111,911	224,493	766,632
Depreciation on tangible assets	30,448	9,134	6,090	37,298	82,970
Total operating expenditure	12,493,114	3,168,751	2,398,569	1,315,387	19,375,821

7.4 Financial result (CHF)	2018	2017
Revenue and gains achieved on shares / funds	- 202,056	469,528
Revenue and gains achieved on bonds	27,787	107,782
Revenue achieved on cash and cash equivalents	15,848	21,012
Revenue and gains not achieved on shares / funds	- 275,149	646,198
Revenue and gains not achieved on bonds	- 91,921	142,957
Foreign-currency gain	61,082	83,641
Asset-management fees and safe-custody fees	- 145,805	- 114,067
Bank charges and transaction fees	- 110,330	- 124,203
Total financial result	- 720,543	1,232,848

7.5 Real-estate account (CHF)	2018	2017
Expenditure on the real estate at Jubiläumsstrasse	- 8,602	- 20,551
Revenue from the real estate at Jubiläumsstrasse	75,948	73,602
Non-operating result	67,346	53,050

7.6 Other profits carried over from previous periods (CHF)	2018
AHV/BAFU, refund for CO ₂ emissions in 2016	4,511
Non-operating result	4,511

Other profit carried over from previous periods (CHF)	2017
AXA Winterthur, profit participation 2014-16	2,167
AHV/BAFU, refund for CO ₂ emissions in 2015	2,308
Non-operating result	4,475

8. Explanatory notes on the analysis of the change in capital	The fund distribution is based on the fund policy according to SWISS GAAP FER. The increased commitments towards the development projects will reduce the SWISSAID programme fund. In accordance with SDC requirements, the ring-fenced fund capital from the SDC is reported. The target for the minimum balance of exchange rate fluctuation reserves has been met.		
9. Explanatory notes on the cash-flow analysis	Cash and cash equivalents count as funds.		
10. Risk assessment	Management conducts a periodic risk assessment. Any resulting measures are discussed with the Committee of the Board of Trustees and then implemented.		
11. SDC fund	The unused amount in accordance with the programme contribution is reported in the 2018 annual accounts. Figures are calculated on 31 December of the year in question.		
12. Liabilities to pension funds	Amounts in CHF	31.12.2018	31.12.2017
	GEPABU (contained under creditors)	2,468	4,992
	Publica (contained under creditors)	88	88
13. Events after the reporting date	None.		
14. Adoption of the annual financial statements	The 2018 annual financial statements were approved by the Executive Board on 28 March 2019 and submitted to the Board of Trustees for approval.		

Danke • Merci • Thank you • Gracias • Grazie



Children are the first to suffer in times of hardship. Thanks for helping them!

We would like to extend our sincerest thanks to all our donors for their generous support over the past year. Thanks to their commitment and their solidarity, we can help people to help themselves in the countries of the southern hemisphere. In addition to many individuals, we also receive support from numerous companies and suppliers who have provided their services at particularly favourable rates or free of charge, as well as from

institutions, cantons, local authorities, parish councils and Third World groups.

We are particularly grateful to the following organisations:

Swiss Agency for Development and Cooperation (SDC), Geneva Federation for Cooperation (FGC), Vaud Federation for Cooperation (FEDEVACO), Liechtenstein Development Service (LED)

Cantons:

Aargau, Appenzell AR, Basel City, Bern, Graubünden, Thurgau and Valais

Companies and foundations:

Atinova AG, Fondation Alfred et Eugénie Baur, Charisma Foundation for Sustainable Development, Corymbo Foundation, Client Systems, Hauck & Aufhäuser AG, Hoftra GMBH, Third Millennium Foundation, Carl Franz Ferster Foundation, Fontes Foundation, Gertrude Hirzel Foundation, Le Petit Paradis, Salud y Vida Foundation, Services Industriels de Genève (SIG), Symphasis Non-Profit Foundation, Temperatio Foundation, Georg Fischer Anniversary Foundation, Swiss National Bank, Medicor Foundation, Von Duhn Foundation, Abtwil-St. Josefen Water Corporation

City and town councils:

Belp, Chur, Herrliberg, Maur, Solothurn, Uster, Rüschlikon, Zurich

Parish councils and associations:

Catholic parish of Jona, Reformed Protestant parish of Sarnen, Catholic parish of Sursee, Catholic parish of Wallisellen, Third World Working Group Rümlang